

COMMERCIALLY CONFIDENTIAL



Closing date Thursday 4 March 2010

Renewables East would like to engage the services of a consultant to conduct part time commercial support over a 3 month period for a local innovative start-up.

1. SUMMARY

Renewables East (“RE”) is engaged in programmes with the East of England Development Agency (EEDA) to accelerate the route to market of very early stage renewable energy technologies, increasing both the quantity and quality of investable concepts capable of growing across the two regions.

2. Background

The Renewable East Technology Acceleration Scheme helps entrepreneurs, businesses and other technology developers create successful and innovative renewable energy solutions. It does this by providing early-stages funding and other support to help ideas reach a level of development and credibility at which other significant funding options become viable.

The general objectives of the scheme are to:

Increase the strength of the renewable energy engineering and service sector in the East of England.

Help adoption of renewable energy technologies by producers and consumers in the region.

3. About Renewables East

Renewables East is a private company delivering the services associated with being the renewable energy agency for the East of England. The Company is funded by the East of England Development Agency (EEDA) and officially designated as an EEDA sister organisation. For the year 2009/10, RE has been allocated in excess of £2m from various sources including EEDA, ERDF and central government to continue its mission.

The objectives of the Company are:

a. To enable the East of England to meet its adopted target for the production of energy from renewable resources, within the context of national energy policy and the need to move towards a lower carbon economy; and

b. To maximise the rate of growth of the renewable energy sector and the economic benefits to the region, especially through stimulating investment and job opportunities, supply chain development and innovation.

Renewables East's primary work areas are Bioenergy (Biomass and Biofuels,) Offshore/Onshore Wind, Planning, Supply Chain Development and the Mass Market Renewables agenda. If you have not already done so, you may find a visit to our web-site useful www.renewableseast.org.uk.

4. Scope of Work

Renewables East would like to engage the services of a consultant to conduct part time commercial support over a 3 month period for a local innovative start-up. Key activities will focus upon:

- Initial contact with key aviation industry players, relevant Government Departments and sector specialists.
- To develop these contacts into potential long term, collaborative, funding or commercial relationships.

The following key milestones will be approved during the project.

- Initial meeting with the innovator and an agreed activity plan
- Monthly progress reports to the innovator which identifies:
 - Areas that could lead to a high level of commercial interest and potential funding support
 - An outline IP strategy
 - Barriers and enablers to adoption of the technology within the aviation sector

5. Written Quotations

Please send a written response on how you meet the above scope of work along with a

- Full CV
- A single page summarising recent relevant experience within the aviation sector
- Details of daily/hourly rates, expected expense levels and current location.

by e-mail to johnheath@renewableseast.org.uk Responses are to be submitted electronically and must be received by Renewables East no later than **1200hrs on Thursday 4 March 2010**

6. Restricted and Commercially Confidential

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